



*Jim Onesti*  
*Prudential Fox & Roach Realtors*  
*Mike McCann "The Real Estate Man"*  
*215-440-2052 Direct*  
*215-627-8106 Fax*  
*[jonesti@mccannteam.com](mailto:jonesti@mccannteam.com)*



**I would like to introduce myself to you. I am a native of Philadelphia and for the last 12 years I have been a top selling REALTOR®, having personally sold over 5,000 homes, with sales in excess of \$1.4 Billion. I am proudly associated with Prudential Fox & Roach REALTORS® and the Mike McCann Team.**

**I look forward to putting my skills and the Team of MIKE McCANN, "The Real Estate Man" to work for you!**

**The McCann Team has earned several professional designations and many city and nation-wide awards, among them:**

#### **AWARDS**

- **Awarded more Top Selling Awards by the Philadelphia Board of Realtors than anyone in its 100 year history, Top Selling, Top Listing, Top Volume, Top Entrepreneur and Top Overall combined.**
- **Awarded PAR Excellence, Pennsylvania Association of REALTORS®**
- **Ranked #28 Real Estate Team in transactions & #23 Real Estate team in volume for 2008, in the country, by the National Association of Realtors & REAL Trends as featured in the Wall Street Journal.**
- **Ranked #12 Real Estate Team in transactions & #16 Real Estate team in volume for 2007, in the country, by the National Association of Realtors & REAL Trends as featured in the Wall Street Journal.**
- **Ranked #13 Real Estate Team in transactions & #13 Real Estate team in volume for 2006, in the country, by the National Association of Realtors & REAL Trends as featured in the Wall Street Journal.**
- **Ranked #13 Real Estate Team in transactions & #18 Real Estate team in volume for 2005, in the country, by the National Association of Realtors & REAL Trends as featured in the Wall Street Journal.**
- **Ranked #1 REALTOR® by Prudential Real Estate Affiliates out of over 70,000 agents, nationwide in 2005, 2006, 2007 & 2008.**

#### **MEMBERSHIPS**

- **REALTOR ®**
- **Associate Broker's License**
- **GRI (Graduate of REALTORS® Institute)**
- **CRS (Certified Residential Specialist)**
- **National Association of REALTORS®**
- **Pennsylvania Association of REALTORS®**
- **Greater Philadelphia Association of Realtors**

- ☐ **Prior to joining the McCann Team in 2000 I held a Series 7 and Series 63 NASD (FINRA) license. I was employed with Fidelity Investments at which time I was recognized as the youngest Fidelity Investment employee to hold a Series 7 license.**
- ☐ **Past Member, Top Agents Round Table Meeting...  
Held at National Association of REALTORS® Convention each year.  
This brings 40 of the Top Agents throughout the country together to network, discuss and share the latest developments in the real estate industry.**
- ☐ **Member, Super Star Panel  
Sponsored by the Philadelphia Board of REALTORS®. Held at the annual membership meeting, Mike was 1 of 6 Top Agents from the city of Philadelphia who shared their ideas, strategies and work methods with other Philadelphia agents.**
- ☐ **Mike McCann has been awarded the International President's Circle Award each year since 1997 by the Prudential Real Estate Affiliates, Inc.**
- ☐ **Mike McCann is considered in the top 1/10 of 1% of all REALTORS® Nationwide each year.**

**My professional staff includes:**

- **Mike McCann, *Team Leader***
- **Jim Onesti, *Listing Specialist***
- **Margo Weil, *Buyer Specialist***
- **Nate Naness, *Buyer Specialist***
- **Lauren Acker, *Buyer Specialist***
- **Paul Chin, *Buyer Specialist***
- **Ame Goldman, *Buyer Specialist***
- **Lynda Krevitz, *Buyer Specialist***
- **Bibe Chin, *Buyer Specialist***
- **Andrea Boelter, *Buyer Specialist***
- **Stuart Cohen, *Buyer Specialist***
- **Karen McCormick, *Administrative Assistant & Associate Agent***
- **Beth McLean, *Administrative Assistant***
- **Christina Polizzi, *Administrative Assistant & Associate Agent***
- **Melanie McConnell, *Administrative Assistant & Associate Agent***
- **Maryellen Raday, *Administrative Assistant***